

Sample Questions

Here are some basic questions that you will be guaranteed to get in one form or another. This is the tip of the iceberg. Your planning and research combined with working out the interviewer's needs, give you a clue to the sort of questions they are likely to ask.

1. Tell me a little about yourself. (People find this one hard! Ice breaker.)
2. What do you know about this business?
3. What makes you think you would be good at this?
4. What experience have you had in -----? (Prove it, not hypothetical!)
5. Tell me about a time when you -----? (Prove it, not hypothetical!)
6. Give me an example of a difficult situation and how you dealt with it?
7. How can you add value to my business?
8. What research have you done on this course/company?
9. Give me 3 good reasons why I should give you the -----?
10. Name 3 companies in this field you admire and why?
11. Where do you see the growth opportunities in the future?
12. If you were a car what sort of car would you be and why? (Left field question.)
13. If you could acquire a super power what would it be? (Left field question.)
14. Tell me something you're not good at. (What are your weaknesses? Don't go there!)
15. What do you think it takes to be a successful -----?
16. Do you possess these qualities? (Prove it with past experiences.)
17. Name 3 people you admire and why?
18. What are the key values of this company and how do they align with yours?
19. Why did you leave your last job? (Never go into negatives!)
20. Tell me of a time when you worked in a team and what the outcome was.
21. Someone on your team isn't cooperating. How would you handle this?
22. Where do you see yourself in 3 years time?
23. Do you have any questions you would like to ask? (Make sure you do!)

If you can't answer 75% of these right now with good descriptive and relevant prove it answers of one to two minutes, then you're under-prepared! But that's cool, because you have time to get it right.

If you think they may ask you 20 questions, you need to have three lots of relevant information and dialogue for each question, remember "the rule of 3." Yes, that's 60 bits of information in your C-drive/brain, to ensure that you project confidence and credibility. You won't use it all, but having it there will keep you cool and operational under pressure.

Good luck in your next interview, James E Lynch